FROM SHOPPING CART TO DOORSTEP: TRUSTED DATA DRIVES HOLIDAY SHOPPING

THE STUDY

Experian tracked the use of data validation solutions across eCommerce and Point-of-Sale systems during the 2025 Black Friday, Cyber Week and the month of November to better understand e-commerce trends and how our retail and logistics clients leveraged the solutions.

THE RESULTS

In total, Experian saw 54M validation requests on Black Friday, 56M requests on Cyber Monday, and 260M requests during Cyber Week, across North America (US & Canada), United Kingdom (UKI), Australia (AUS), and New Zealand (NZ). This was across email, phone and address solutions.

US, CAN, UKI, AUS, & NZ

DEMAND DURING CYBER NOVEMBER

ACROSS OUR REAL-TIME DATA CAPTURE SOLUTIONS



Address Validation



Validation



Phone Validation

SOLUTIONS THAT SCALE

Reliable and fast



Performs under pressure



720 validations processed every second on Cyber Monday alone

INCREASE IN VALIDATIONS GLOBALLY

ACROSS EMAIL, ADDRESS, AND PHONE



56M

data validation requests made on Cyber Monday

6% higher than in 2024 and 17% than in 2023



260M

data validation requests made during Cyber Week

4% higher than in 2024 and 13% than in 2023



















500K Validated phone numbers





Validated addresses



6M

Validated emails

650K

Validated phone numbers

TRUSTED DATA CAPTURED AT EVERY CHECKOUT

- Address Validation Ensure accurate deliveries and reduce costly shipping errors with validated addresses and precise location information.
- Email Validation Reach customers reliably with clean, deliverable email addresses for order confirmations and marketing.
- **Phone Validation** Enables SMS/text messaging for marketing, order updates and fraud prevention through validated phone numbers.

